



## **Marks & Spencer signs up Secure from Sysrepublic to tackle fraud**

**1<sup>st</sup> September 2009, London** – Marks & Spencer (M&S) has signed a deal for Secure from Sysrepublic, providers of software products and consultancy services for the retail and hospitality sectors, to help tackle fraud, theft and shrink across its store portfolio.

The trial will be rolled out to the entire store portfolio later in the year.

Darrell Stein, Director of IT and Logistics at Marks and Spencer said, "We selected the Sysrepublic Secure system to automatically analyse POS data to detect fraud patterns. The Sysrepublic team were very flexible in assisting us with proving the business case for the project, running a two week trial to achieve this in 120 stores."

David West, Managing Director, Sysrepublic said, "M&S selected Sysrepublic to implement our Secure system as we offered the best product and capability. Secure has provided M&S with a solution that can identify the immediate source of loss, built up over time, and build the information they need to initiate investigations. At a time when retailers are looking to reduce costs, Secure provides an ideal opportunity to return profit to the bottom line."

In 2007-2008 crime cost the UK retail industry in excess of £1 billion.

\*From the 2007-2008 Retail Crime Survey from the British Retail Consortium

### **About Marks and Spencer**

Marks and Spencer is one of the UK's leading retailers, with over 21 million people visiting its stores each week. Marks and Spencer offer stylish, high quality, great value clothing and home products, as well as outstanding quality foods, responsibly sourced from around 2,000 suppliers globally. It employs over

75,000 people in the UK and abroad, and have over 600 UK stores, plus an expanding international business.

Marks and Spencer are the number one provider of womenswear and lingerie in the UK, and are rapidly growing its market share in menswear, kidswear and home, due in part to its growing online business. Overall, clothing and homeware sales account for 49% of its business. The other 51% of our business is in food.

[www.marksandspencer.com](http://www.marksandspencer.com)

### **About Sysrepublic – “We know Retail”**

Sysrepublic helps retailers worldwide to reduce their costs and increase their profits through the use of our market leading Retail Intelligence and Integration solutions.

Our pioneering spirit and deep retail experience enables us to provide simple solutions to complex retail challenges, making us a trusted partner with some of the world's largest retailers - 67% of UK supermarket traffic is being continuously examined using Sysrepublic Loss Prevention and Retail Integration solutions.

Since 2002, customers that depend on Sysrepublic solutions include: Tesco, Asda Wal-Mart, Sainsbury's, Fresh and Easy, Marks and Spencer, Metro and HMV.

[www.sysrepublic.com](http://www.sysrepublic.com)

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